

**SANGAMESHWAR COLLEGE, SOLAPUR  
PLACEMENT CELL**

**NOTICE**

**22<sup>nd</sup> February, 2022**

A Campus Drive for the post of “**Insurance Officer/Relationship Officer and Sr. Insurance Officer / Sr. Relationship Officer for Star Union Dai-ichi Life Insurance Co. Ltd.** (SUD Life), a joint venture (JV) of **Bank of India, Union Bank of India** and **Dai-ichi Life**, a leading **life insurance company** of Japan will be held in February, 2022.

**The Eligibility Criteria for the above post will be:** Graduate – **BCOM & BBA Completed & Freshers 2022 Batch**

**Job Role: Business Generation & Result Orientation**

- Identify business opportunities and generate leads through Bank Branches by actively participating in Bank Branch operations etc.
- Sell product by establishing contacts with the leads and developing relationships with the prospect; recommending solutions
- Maintain relationship with clients by providing support, information, and guidance; researching and recommending new opportunities.
- Identify product improvements by remaining current on industry trends, market activities, and competitors
- Make presentation to prospective clients with high energy level
- Plan and meet sales goal month on month
- Prepare report by collecting, analyzing and summarizing information
- Maintain quality service by establishing and enforcing organization standards
- Maintain professional and technical knowledge by attending workshops facilitated by SUD Life

**Job Locations: *Solapur and Pandharpur***

**Compensation**

- Graduate students start at *CTC of Rs. 2.20 Lacs - Rs 2.75 Lac + Performance based Incentive + Other benefits* (such as Group Term Life Insurance; Mediclaim facility (Including dependents / Group Term Life).

- PG students starts at *CTC of Rs. 2.75 Lacs - Rs 3.25 Lac + Performance based Incentive + Other benefits* (such as Group Term Life Insurance; Mediclaim facility (Including dependents / Group Term Life).

**1. Students interested for the above job profile should immediately enrol their names by filling their details in the google form given. Link of Google form:**

- <https://forms.gle/1fMJuzxANv81Uo748>

**2. Students interested for the job should join the WhatsApp for further communication by clicking on link given below:**

- <https://chat.whatsapp.com/Kio9w5hDUSQKLrpr9jhRAN>

**Last Date of Registration: 23<sup>rd</sup> February, 2022 by 10 am.**

**Dr. Ms. V. K. Purohit  
Convenor, Placement Cell**

**Dr. Ms. S. V. Rajmanya  
Principal**