SANGAMESHWAR COLLEGE, SOLAPUR (AUTONOMOUS) PLACEMENT & CAREER GUIDANCE CELL

NOTICE – 2020-21

CAMPUS INTERVIEW

9th June, 2021

An Online Campus Interview of **K12 Techno Services Pvt. Ltd**. managing partner of ORCHIDS International School, founded by the alumni of IIM's & IITs, for the post **of 'Business Development Executive – Inside and Field Sales'** will be held in the month of June, 2021.

Position	Business Development Executive
	– Inside and Field Sales
Qualification	Any Graduate
Experience	0-1 year
Compensation	 15000-25000/- month - Duration - 4 months (Training Period) <i>plus</i>
	Perks – Travelling Allowance + Incentive
	• Upon successful completion of training, they will be offered a CTC of 4-8 LPA fixed
	Salary can also be revised before 4 months based on performance.
Location	PAN India
Working Hours	 It is a 6-day work week One day week off will be given on a rotational basis. This means students have to be open to working on weekends too Working Hours - 8.5
Job Profile:	AOL - Sales hiring – Visit -
	- https://alwaysonlearning.com/

The terms and conditions of the JOB are as under:

Job description:

- Experience with Lead Generation and Sales
- Quick conversion of leads into sales
- Ability to work independently
- Persuasive and goal-oriented
- Candidate should possess energetic and learning demeanor (character)
- Ability to develop good relationships with current and potential clients
- Ability to handle pressure and meet deadlines
- Have passion for improving business processes for Clients, along with confidence and willingness to defend ideas

Personal Attributes Required:

- Excellent communication skills
- Go-getter attitude
- Should be a good team player
- Willing to face challenges
- Command over any one regional language will be an add on

For Company Profile

Candidates interested in the job position can view the company profile by clicking on the provided link.

- https://www.k12technoservices.com/
- <u>www.orchidsinternationalschool.com</u>

1. Students interested for the above job profile should immediately enroll their names by filling their details in the google form given. Link of Google form:

• <u>https://forms.gle/C9LUwe9pnnw4Fq5L9</u>

2. Students interested to apply **(ONLY)** should join K12 Techno Services Campus WhatsApp group by clicking on the link given

https://chat.whatsapp.com/HfvlAaDwD0oLaRrA0bKBCL

Last Date of Registration: 12th June, 2021 5 pm.

Dr. Ms. V. K. Purohit Convenor, Placement Cell Dr. Ms. S. V. Rajmanya Principal